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IBIS

IBIS provides market information and analysis of industries and products. The reports provide information including industry background, competitor analysis, SWOT analysis and buying behaviour.

Accessing the database

To access the databases, go to the Sainsbury Library website at <http://www.bodleian.ox.ac.uk/business> or on the MySBS intranet at <https://my.sbs.ox.ac.uk/user/login> (for MBS members only) and click on DATABASES.

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Searching the database

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IBISWorld
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Welcome to IBISWorld, the UK's most comprehensive Research and Industry Risk Ratings.

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Search by keyword, company or code:

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Browse report listings:

- ▶ UK Industry Reports (UK SIC)
- ▶ US Industry Reports (NAICS)
- ▶ China Industry Reports
- ▶ Global Industry Reports
- ▶ UK Risk Ratings Reports

Use the search box to search by keyword. Alternatively you can browse by country / region.

Viewing reports

From your list of search results or the browseable list click on the report title to open the industry report.

The reports are divided into nine sections which can be accessed from the tabs at the top of the screen.

Your Client Relationship Manager is: **Dan McCracken**
Phone: +44 207 222 9898
Email: danm@ibisworld.com

About this Industry | Industry at a Glance | Industry Performance | Industry Outlook | Products & Markets | Competitive Landscape | Major Companies | Operating Conditions | Key Statistics

IBISWorld Industry Report G45.112

June 2013 | Lewis Sutton

Used Car & Light Motor Vehicle Dealers in the UK

Stalling revenue: Economic downturn forces demand for use cars to crash

Industry Definition

Dealers and auctioneers in this industry sell used cars and other light motor vehicles. Vehicles sold include passenger cars, SUVs, jeeps and any other vehicles weighing less than 3.5 tonnes, including ambulances and minibuses. The sale of new vehicles, and private-to-private and business-to-business sales are excluded from this industry.

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The Supply Chain

Key Economic Drivers
Consumer confidence index
Real household disposable income
World price of crude oil
Average age of motor vehicles

Supply Industries
Consumers

Demand Industries
Consumers

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